

Technology

Western Canada's technology industry is one of the most active in Canada. Vancouver is home to leading companies in alternative and clean energy, biotechnology, information technology and digital media. Key to their continued growth and success are access to capital and positioning for acquisition by larger global players.

Lawson Lundell's Technology Group works with both sides of the technology industry:

Technology companies

We tailor advice and strategies to suit a company's stage of development, whether emerging, early-stage, high-growth or established. Clients include software developers, electronic commerce companies, new media companies, computer hardware manufacturers and resellers, and biotechnology companies.

Financial companies

We assist financial institutions, venture capital companies and venture capital funds with financing technology companies.

Entrepreneurs and early-stage technology companies rely on us for:

- Business formation
- Capital structure
- Early-stage financing
- Protection and commercialization of their intellectual property assets

Mature technology companies value our significant experience in complex transactions, including:

- Mergers and acquisitions
- Initial public offerings and other public offerings
- Venture capital fund formation
- Private equity financings
- Debt financing

We also assist with the acquisition, use and commercialization of information technology products, including:

- Drafting and negotiation of technology licensing
- Outsourcing and software development agreements
- Turnkey systems acquisitions
- Original equipment manufacturers (OEM) and reseller agreements
- Electronic commerce agreements

Members of the group are registered trademark agents in Canada and frequently advise our technology clients on intellectual property matters. The Technology Group also draws on the firm's full resources to provide advice to technology clients in employment, tax and commercial litigation matters.



Industries

Clean Energy and Technology

Practices

Banking and Debt Financing

Business Law

Commercial Law

Commercial Litigation

Corporate Finance & Securities

Labour and Employment

Mergers and Acquisitions

Tax

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Technology (Cont.)

Experience

- Acting for venture capital companies and investors in venture capital funds regarding venture capital fund formation and portfolio investment
- Acting for several online businesses in their financing, licensing and joint venture activities, including grants of world-wide licence rights
- Negotiating and drafting government funding agreements
- Advising numerous start-up companies on company formation, capital structuring and seed financing
- Negotiating and drafting licensing and other technology commercialization agreements
- Advising on share and asset acquisitions and dispositions involving companies in various technology industries
- Advising on public offerings and private equity and debt financing for technology companies
- Advising special committees of boards of directors of public companies in major acquisitions

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