

## Michael J. Low

Michael has over 20 years experience representing both lenders and borrowers in a wide range of transactions involving debt financing, including operating and term credit facilities provided by banks and other financial institutions (both individually or as part of a syndicate), acquisition financing, including leveraged buyout transactions which frequently involve multiple tiers of secured and unsecured debt, commercial lease financing, asset-based loan facilities and subordinated or mezzanine debt financing. Michael's experience extends to the financing of a wide variety of businesses across a range of sectors, including many different manufacturing concerns, commercial and residential real estate development, construction, aircraft operations and a variety of service providers. Michael's work frequently involves inter-provincial and other multi-jurisdictional financing transactions and he has considerable experience in dealing with the multi-jurisdictional issues arising in such transactions.

### Recognition And Ranking

- *Best Lawyers in Canada*: recognized for banking law
- *Martindale-Hubbell International Law Directory*: CV Peer Review rated

### Bar Admissions

- British Columbia (1991)

### Education

- University of British Columbia (B.A., 1986)
- University of British Columbia (LL.B., 1990)

### Experience

Michael's transaction experience includes:

- Acting for one of North America's leading producers of mechanical printing papers in the structuring, negotiation, establishment and syndication of a \$330,000,000 asset based loan facility
- Acting for a leading Canadian manufacturer of concrete masonry and hollow-core concrete pipe in the structuring, negotiation, establishment and syndication of an aggregate of \$65,000,000 in senior syndicated and subordinated credit facilities to finance an acquisition and the ongoing working capital requirements of the business
- Acting for a leading Canadian private equity firm in the structuring, negotiation, establishment and syndication of \$94,000,000 credit facilities in connection with the acquisition of a 50% equity interest in the largest Canadian manufacturer of specialized truck tanks and trailers
- Acting for the purchaser in structuring and implementing the debt component of the financing for a US\$161,000,000 acquisition of a recycled newsprint mill in Arizona



**Michael J. Low**

Partner

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Legal Assistant

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### Practices

- Banking and Debt Financing
- Private Equity and Venture Capital

Michael J. Low (Cont.)

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- Acting for a leading Canadian private equity firm in the structuring, negotiation, establishment of senior syndicated and subordinated credit facilities aggregating \$96,500,000 providing acquisition, term and operating financing for a leading manufacturer, marketer and distributor of private label and branded food products
- Acting for a Canadian bank in structuring and establishing \$53,000,000 in credit facilities for the acquisition and phased renovation of a shopping mall in Nanaimo, British Columbia
- Acting for one of North America's largest manufacturers of nails and bright and galvanized wire products in the negotiation and implementation of senior syndicated credit facilities in Canada and the United States aggregating in excess of \$100,000,000
- Acting for a leading Canadian private equity firm in the structuring, negotiation and obtaining of a \$26,000,000 senior syndicated acquisition and operating credit facility and the provision of a related \$8,250,000 secured mezzanine loan, all in connection with the acquisition of a regional cardboard packaging manufacturer with operations in Ontario and South Carolina
- Acting for a leading North American manufacturer of extrusion blow molded and injection blow molded plastic packaging products with operations in Ontario, Illinois, Missouri and California in the structuring, negotiation and establishment of \$67,000,000 and US\$18,000,000 senior syndicated term and operating credit facilities

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