

## Edward L. Wilson

Ed practices in the real estate and municipal law fields with a specialty in real estate development.

Ed has assisted clients in such projects as: redevelopment of industrial sites to permit multi-family residential uses; heritage designation and density bonusing arrangements; rezoning and redevelopment of shopping centres; development of office and industrial parks; development of numerous condominium projects; development and marketing of strata title hotels; restructuring of strata corporation bylaws; purchase of abandoned mining towns; development of mine sites; subdivision of pulp mills and saw mills; assisting municipalities on the redevelopment of downtown urban centres; and commercial lease negotiations for a wide variety of tenants and landlords.

Ed has been involved in large land assemblies, subdivisions, bare land strata plans, real estate acquisitions, financings, sales, and structuring forms of ownership and transactions.

Ed has provided advice to private proponents on public-private partnership matters particularly relating to medical infrastructure and transportation projects.

Working closely with vendors, purchasers and developers, Ed is a trusted advisor in connection with property and development projects spanning a wide variety of commercial, residential, industrial, resort and financing matters. Ed also provides advice on environmental matters in connection with real property.

Ed's expertise also includes advising clients on the development of standard form documentation in the real estate, strata management and mortgage broker fields and advising professional practicing in those fields.

Ed has been retained by the B.C. Law Society to provide advice on complaints against members and insurance claims in the real estate field. Ed has acted for the Provincial Government and the Land Title and Survey Authority in the development of amendments to the *Land Title Act* to facilitate the Electronic Filings System and the Digital Plan System. Ed assisted the BC Real Estate Association in drafting sample legislation, much of which found its way into the *Real Estate Services Act*.

### Recognition And Ranking

- *Martindale-Hubbell International Law Directory*: BV Peer Review rated
- *Canadian Legal Lexpert Directory*: repeatedly recommended as a Leading Practitioner for property development
- *Best Lawyers in Canada*: recognized for real estate law
- *The Continuing Legal Education Society of BC*: 2007 BC Leaders in Learning Award



### Edward L. Wilson

Partner

### Vancouver

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### Lana Kovacevic

Legal Assistant

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### Practices

- Commercial Real Estate and Development

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### Professional Activities

- Canadian Council for Public & Private Partnerships, Member
- Mortgage Brokers Association of B.C., Member
- National Association of Industrial & Office Properties, Member
- SPA – Strata Property Agents of British Columbia, Associate Member
- Urban Development Institute, Member

### Canadian Bar Association

- Municipal Law and Environmental Subsections Member
- Vancouver Real Property Subsection (“VRPS”), Chair; Executive Committee Member; Strata Property Act Committee Member; Standard Form Undertaking Letter Committee Chair; Real Estate Act Amendment Committee Member; Personal Property Security Act Committee Member
- Presentations on a variety of topics including: Standard Form Contract of Purchase and Sale, Property Law Act, Standard Form Undertaking Letter, Title Insurance, and Electronic Filing
- VRPS Title Insurance Committee, Chair
- CBA Representative on BC Real Estate Association’s Standard Form Committee
- Land Title and Survey Authority Electronic Filing Committee, CBA Representative

### Law Society of BC

- Retained by the Law Society to advise on real estate fraud prevention measures
- Retained by the Law Society and Lawyer’s Insurance Fund to advise on complaints against members and insurance claims in the real estate field
- Law Society of B.C. Task Force on Lawyers Selling Real Estate – 2003 – 2004, Member
- Law Society of B.C. Conveyancing Practices Task Force – 2002, Member

### Community Activities

- Take a Hike Youth at Risk Society, Board Member
- Medallion Housing Society, Board Member
- Vancouver Curling Club, Former Board Member

### Bar Admissions

- British Columbia (1983)

### Education

- Simon Fraser University (B.A., 1979)
- University of British Columbia (LL.B., 1982)

### Experience

Ed has assisted clients in such projects as:

- Redevelopment of industrial sites to permit multi-family residential uses
- Heritage designation and density bonusing arrangements
- Rezoning and redevelopment of shopping centres



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- Development of office and industrial parks
- Development of numerous condominium projects
- Development and marketing of strata title hotels
- Marketing of real estate projects located outside of BC in BC
- Restructuring of strata corporation bylaws
- Development of mine sites
- Subdivision of pulp mills and saw mills
- Assisting municipalities on the redevelopment of downtown urban centres
- Lease negotiations for a wide variety of tenants and landlords
- Drafting standard form documents to be used by members of professional associations in the real estate field
- Advising owners of industrial properties to market their properties for higher and better uses
- Negotiating long term ground leases for industrial users

#### Conferences

- “Protecting Your Turf: How Landlords and Tenants can Protect their Financial Interests under Commercial Leases in Challenging Economic Times”, (May 20, 2009)

#### News / Publications

- Ed Wilson quoted in Business in Vancouver, (February 14, 2012), Interview
- BC Real Estate Development Practice Manual, *BC Continuing Legal Education Society*, (1994 to the Present), Member Editorial Board and Contributor
- Due Diligence Deskbook, *BC Continuing Legal Education Society*, (1995 to Present), Contributor
- Lawson Lundell represents BC Hydro in the \$825 million purchase of a 1/3 interest in the 493 megawatt Waneta Dam from Teck Metals Ltd., (March 22, 2010)
- Practical Tips for Tough Economic Times, (May 20, 2009)
- Advance Real Property Issues Course Chair and Lecturer, *BC Continuing Legal Education Society*, (2008)
- Commercial Condominium Bylaws, *BC Continuing Legal Education Society*, (2008), Lecturer
- Property Transfer Tax, *BC Continuing Legal Education Society*, (2008), Lecturer
- Financing Urban Growth: Public Fees and Exactions, *BC Continuing Legal Education Society*, (2008)
- Advance Real Property Issues, (2007), Course Chair and Lecturer
- Fundamentals of Strata Property Law, *BC Continuing Legal Education Society*, (2007), Course Lecturer
- Easements in lieu of Subdivision, (September 30, 2006)
- Real Estate Development: Resort and Hotel Properties, (September 3, 2006)
- Resort Development, Development, Resort and Hotel Properties, *BC Continuing Legal Education Society*, (June 2005), Course Chair
- Real Estate Development, *BC Continuing Legal Education Society*, (May 2005), Course Chair and Lecturer
- Shaping the Future of Conveyancing, (September 20, 2004)
- Land Title Office – Electronic Filing System – The Statutory Framework CLE, *BC Continuing Legal Education Society*, (March and September 2004), Course Co-Chair and Lecturer



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- Lorman Education: Easements in Lieu of Leasehold Subdivisions, (April 2004 and 2005)
- Land Title Transfer Guide Book - Practice Manual, *BC Continuing Legal Education Society*, (2003 – 2004), Member Editorial Board
- Conveyancing for Lawyers – The Standard Contract of Purchase and Sale and the CBA Standard Undertakings, *BC Continuing Legal Education Society*, (November 2003)
- Bare Trusts and Multifamily Rental Housing, (April 11, 2003)
- Strata Property Agents - Liability Issues, (April 11, 2002)
- The Strata Property Act – 2002 Update, *BC Continuing Legal Education Society*, (April 2002), Course Author/Lecturer
- Ask an Expert: Selling your Leaky Condominium - Are you giving away your right to possible repair cost recovery?, (February 10, 2002)
- Strata Property Agents Association of BC: Liability Issues for Strata Agents, (March 2001)
- The Strata Property Act May, *BC Continuing Legal Education Society*, (2000)
- Urban Development Institute: The Strata Property Act: How is it Working, (September 2000)
- Pacific Business and Law Institute: Working Under The Strata Property Act, The Strata Manager's Perspective, (June 2000)
- The Strata Property Act: Issues for Strata Property Agents, *BC Continuing Legal Education Society*, (June 8, 2000)
- Urban Development Institute: The New Strata Property Act, (*Vancouver, Kelowna and Victoria*), (May/ June 2000)
- Law Seminars International: Dealing with Liability Associated with Contaminated Property, (May 2000)
- The Strata Property Act: Lender's Issues, *BC Continuing Legal Education Society*, (May 11, 2000)
- Strata Property Agents of B.C.: The New Strata Property Act, (May 2000)
- Strata Property Agents - Liability Issues, *BC Continuing Legal Education Society*
- Prior to 2000 a number of publications on real estate and other commercial issues, *BC Continuing Legal Education Society*

